

Harlan Calhoun

Vice President National Accounts

Years with Allied Universal Security Services: 16 years

Years in Industry: 28 years



Positions

- Vice President National Accounts North America Allied Universal Security Services, USA 2015 - Present
 - Sales and service responsibility, North America
 - Allied Universal Presidents Award 2017
- Vice President-Operations, Allied Universal Security Services, 2012 – 2015
 - Leadership, Service and Governance Accountability for North Carolina, South Carolina and Virginia
 - NCPPSB Qualifying Agent
 - Workplace Violence / Active Shooter Instructor
- District Manager, Allied Universal Security Services, North Carolina and South Carolina 2005 – 2012
 - South Carolina Law Enforcement Division Safety and Security Board Member
 - South Carolina Chamber of Commerce Safety Committee Member
- District Area Manager, Allied Universal Security Services, Charlotte, NC, 2004 – 2005
 - Leadership Accountability for Uptown Charlotte Clients and Allied Universal Personnel
- Security Account Manager at Duke Energy, Allied Universal Security Services, Charlotte, NC, 2002 – 2004
 - Allied Universal Account Manager of the Year 2003
- Democracy Coordinator, Sister Cities International : U.S. Department of State
 - Poland and Russia 1996-2001
 - Terrorism Intelligence Israel 2001-2002
- Community Problem Oriented Policing Projects, Police Executive Research Forum 1996 - 2002
 - Charlotte-Mecklenburg KB-COPS Project
 - Chicago Burglary Project
- Charlotte – Mecklenburg Police Department, Charlotte, N.C. 1994 - 2002
 - Police Officer
 - S.W.A.T., Hostage Negotiator
 - Business Process Analyst,
 - Academy Instructor
 - Firearm Safety Officer
- Head Men's Residence Director, Wingate University, NC, 1989-1993

Experience

- National Accounts sales and service for North America: exceeding year over year growth objectives
- Leadership oversight spanning a service platform including North Carolina, South Carolina and Virginia
- Governance responsibilities include the management of new sales growth, human capital development, jurisdictional license compliance, administration, and client services
- Responsible for the overall growth and management of Company Police operations in North Carolina
- Experience in managing start up, corporate, city and large operations

Certifications

- North Carolina Basic, Intermediate, and Advance Law Enforcement Certifications
- Advance Hostage Negotiations Certifications (U.S. Army and Institute of Police Technology & Management)
- Numerous Charlotte-Mecklenburg Police Department Awards

Education

- Northwestern University Kellogg School of Management : ISMA Senior Executive Leadership Program 2017
- Georgetown University : ISMA Leadership Program 2015
- Wingate University Bachelor of Science, Communications: Minors, International Studies and Psychology, 1990