President's Report

BOMA Greater Charlotte
WWW.BOMAGREATERCHARLOTTE.ORG

November 2015

The Banner

OUR MISSION:
PROVIDING EDUCATION, INFORMATION, ADVOCACY AND FELLOWSHIP FOR OUR MEMBERS

From the President

Dear BOMA Greater Charlotte,

On behalf of all the BOMA Greater Charlotte Officers and Board of Directors, I would like to express my sincere appreciation to all of our tremendously hard working members and volunteers for a superb performance this year. What a great 2015 we have had!! I hope everyone is well positioned and preparing for a joyous holiday season. We are certainly going to be in great hands with our new chapter leadership in place and ready to assume their new roles come January 1st. I would like to congratulate our newly elected leadership for 2016 listed below:

Trey Taylor – President
Suzanne Bereis – President-Elect
Blair Prentice – Secretary / Treasurer
Eric Wallet – Past President
Charlotte City Executive – DJ Mugnano
Board Members at Large – Donnie Robinson, Lauren Peng, Alexis Fletemier, Brian Eckle and Elizabeth Fulk.

Additionally, we have some great new event ideas in the works for 2016 so please stay tuned for those! And for those last minute folks that haven't registered yet, our annual Christmas Party is on Tuesday December 1st at Roosters Wood Fired Grill in South Park. Please register via our **website**; we hope to see everyone there. Thank you all for your continued support of our BOMA Greater Charlotte Chapter!

Happy Holidays.

Eric Wallet
2015 BOMA Greater Charlotte President

Who We Are...

We are a federation of the Building Owners and Managers Association International in Washington DC, serving the Greater Charlotte area.

BOMA Greater Charlotte 2015 Award Recipients

We would like to take a brief moment and recognize the 2015 BOMA Greater Charlotte Chapter award winners that were announced at the Annual Member Meeting held in Greenville SC, September 18 – 20. The following awards were presented during the evening banquet dinner:

The recipient of the 2015 President's Award was a key member of the Southern Region Conference planning committee and was assigned the responsibility of managing the sponsorship piece for the conference. In doing so, she directly contributed to the overall success of the SRC, most notably on the financial side. Without her hard work and tireless dedication spent recruiting and following up with a extensive list of sponsors, the success of the SRC would have been greatly diminished. We are pleased to present the 2015 BOMA Greater Charlotte President's Award to **Blair Prentice!** *(Pictured next page)*

The chapter had a very rare and special opportunity to recognize and award a Lifetime Member Award. Our Lifetime Member Award recipient has been an active member of the BOMA Greater Charlotte and BOMA Southern Region chapters for over 23 years. His dedication and hard work have contributed to countless successes as he is a true professional in every sense of the word. We are honored to have presented this honor to **Terry Fulton**! His bio can be found on page 4 of this newsletter. You can see it illustrates what a full and satisfying career he has had while working in the Commercial Real Estate Community. Congratulations Terry! *(Pictured next page)*

Our final two awards for 2015 are the Principal and Allied Members of the Year. Both of these individuals dedicated many months of time leading a very complex and detailed committee, which allowed our chapter to successfully host the 2015 Southern Region Conference. Without their leadership, organization, and focus, the SRC would have been a very different event. We are pleased to announce our Principal Member of the year, **Barbara Puccio**! And our Allied Member of the Year, **Lauri David**! *(Pictured next page)* We presented these awards to them at our October 20th luncheon. Thank you both!!

Finally, a thank you again to all of our sponsors which

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Community Service

graciously contributed to our Annual Meeting in Greenville. We appreciate your generosity and hope that everyone had a great time. *(A list of our sponsors is on page 3 of this newsletter.)*

Pictured below, left, is the 2015 BOMA Greater Charlotte President's Award to **Blair Prentice!** Pictured in the middle, Principal Member of the year**, Barbara Puccio and** our Allied Member of the Year**, Lauri David**! . Pictured right is our Lifetime Member Award, **Terry Fulton**!

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Welcome New Members

November Lunch Meeting

Presentation from Duke Energy about new focus on Sustainability/Energy.

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Upcoming Events

Terry Fulton
2015 BOMA Greater Charlotte
Lifetime Member

Upon retiring from the U.S. Navy as a Commander in the Supply Corps, Terry entered the profession of Commercial Property Management with the Hazel/Peterson Companies in Fairfax, VA. He served as Vice President of Property Management of a nationally recognized, award-winning 750-acre mixed use office park with over 2 million square feet of office buildings and as Asset Manager for Metropolitan Life properties in Northern Virginia.

From 1992 through 1997, Terry was Vice President for Lincoln Property Company, responsible for their National Steering Committee and managing a portfolio including the 1.2 million square foot, 60-story tower in Charlotte, now known as the Bank of America Corporate Center. In that position, he received The Office Building of the Year (TOBY) award from BOMA International in the over 500,000 SF category. Following that, Terry was Operations Manager and Property Manager for Gaston Memorial Hospital and Caromont Health, with over a million square feet of hospital and medical office buildings. Desiring to return to commercial office, Terry then served as Director of Operations for The Keith Corporation, responsible for management of over 3 million square feet of commercial office, industrial and institutional properties.

Following the Keith Corporation, Terry went to Crescent Resources, LLC to become the Regional Director of Property Management. At Crescent, he was responsible for thirteen Property Managers and 7.5 million square feet of class-A office and industrial space, encompassing five States. When that portfolio sold, Terry became Senior Real Estate Manager for CB Richard Ellis, managing four properties for multiple ownership entities, including an office park in excess of 529,999 square feet.

As many have experienced, with the sale of properties, positions changed and Terry thought it would be a logical time to retire. However, an opportunity with Colliers Pinkard/Cassidy Turley opened to manage the 1.9 million Square Foot Meridian Corporate Center, formally known as IBM in University Research Park. Since it was a foreclosure, Terry took the position, knowing it was transitional, and he could then return to retirement. However, when BECO Management purchased the property, Terry stayed with the property and in 2010 joined BECO South as Senior Property Manager. In four years, renamed and now known as Innovation Park, the rehabilitation of this tired property resulted in occupancy growth from 36% to over 95%. This year, in his 27th year in Property Management, and realizing that what he thought would be a 90 day stint at Meridian that turned into 7 years, Terry gave a 6 month notice to BECO South. He had finally (and permanently) chose to retire June 1st to enjoy the cool summers at his home on Beech Mountain.

Terry has been a member of the BOMA Greater Charlotte Chapter for over 23 years, has served as President and on the Board of Directors, was on the Board of Directors for BOMA Southern Region, and member of various committees for BOMA and IREM.

A native Southern Californian, Terry received his Bachelor of Science in Business and an MBA in Finance from the University of Southern California. He also received a Masters of Science degree in Transportation Management from the U.S. Naval Postgraduate School. Terry has attained the Certified Property Manager (CPM ®) designation from IREM.

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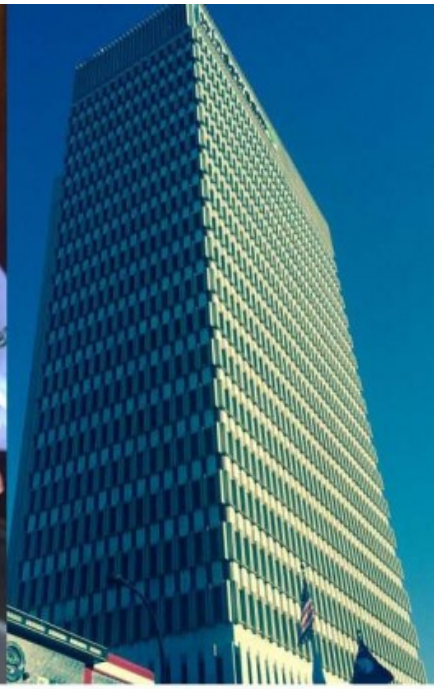
Chapter Updates & Legislative Updates



Thank you again for your support of Team BOMA and our "Fight for Air" stair climb challenge. Team BOMA climbed as a team and was successful in climbing 24 flights of stairs in under 7 ***minutes***!! Mary Cook led our charge and kept us going strong, breaking time record expectations.

At the awards ceremony special recognition was given to **Team BOMA** for being the **"Top Corporate Fundraising Team"** – together you helped us raise **$1,063** to help the fight for lung cancer and other long diseases. This was especially touching because we were presented with the award by a 2 year lung cancer survivor. What an amazing feeling for our team to contribute such a significant donation to this great cause!

I also wanted to give a special **Thank You** to Candy Glover (BECO) and Lauren Peng (CBRE) for coming to the event Saturday morning to cheer us on!! Your support and presence was meaningful to our team, especially when we were able to exit the building after climbing 24 flights to your cheers and smiles!!

We hope to "Fight for Air" again in 2016 as a team!

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Education News

RSVP by November 25

BOMA HOLIDAY PARTY

TUESDAY, DECEMBER 1ST AT 5:30PM

LOCATION: ROOSTER'S WOOD-FIRED KITCHEN AT SOUTHPARK

6601 Morrison Blvd., Charlotte NC

COSTS: $64.00 PER PERSON

ATTIRE: BUSINESS - FESTIVE

COLLECTING NEW OR GENTLY USED TOYS, CLOTHES OF ALL AGES FOR SANTA'S HELPERS!!

Questions?

Contact Maryherold@KW.com

Click HERE to Register

First Step

We brought the 1st Step program back to life on November 3 at Sugar Creek Brewery. We had 28 participants and many were APMs who are interested in BOMA and furthering their careers. We had appetizers and the brewery brewed some great beer!

We also had a raffle from the 5 vendors who sponsored the program. Thanks so much to US Lawns, ICCS, Arborguard, ThyssenKrupp Elevator, and Wayne Automatic.

Look for a cooking class program in the first quarter of 2016. We hope to do a program every quarter next year.

Education Wrap Up

We just wrapped up the Real Estate Investment and Finance class, taught by Steve Banner.

Early Spring courses will include Environmental Health & Safety taught by David Corpening, and Design I to be taught by Steve Banner.

There will also be a one day Ethics course, probably will be held in April or May.

Serving property managers, building owners, and facility managers throughout the Charlotte area since 1989.

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howard@meckpaint.com

Andy
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andy@meckpaint.com

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Board of Directors

NEW MEMBERS

Since July 2015

Kurt Pritscher	JLL
Nick Ventry	MSI
Cynthia Carr	OPSEC Int'l
James Flowers	Abundant Power
Danielle Tonkery	Childress Klein
Stefan Hawkins	Barton Contracting

Welcome!

Organization Contact

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Connect with Us!

Newsletter Article Submittals

If you have an article for future newsletters, please sent to mckenzie@uslawnsnc.com for consideration.

BOMA Greater Charolotte Leadership

(To email, click on name.)

The 2015 Officers:

President	Eric Wallet
President Elect	Trey Taylor
Secretary/Treasurer	Suzanne Bereis
Charlotte City Executive	Mary Cook
Past President	Marc Stricker
Greenville City Executive	Lisa Jules

At Large:

Donnie Robinson	Lauren Peng
Richie Faulkenberry	Brian Eckle
Blair Prentice	

2015 Committee Chair Appointees:

Education	Jackie Sherard
Finance and Planning	Suzanne Bereis
Communications	McKenzie Brady
Membership	Trey Taylor
By-laws	Donnie Robinson
Programs	Mary Cook
Nominations	Marc Stricker
Energy	Joe Glass
Emergency Preparedness	Michael Corey
Gov't Affairs/Legislation	Greg Fitzgerald
Engineering	Dan Maples
Allied	Liz Etheredge
Community Outreach	Elizabeth Fulk
TOBY Awards	Michelle Rath
Southern Conference	Barbara Puccio
	Lauri David

BOMA Greater Charlotte

Place Your Advertisement in The Banner!

1/8 page (busines card)	$50 per issue
¼ page	$75 per issue
½ page	$140 per issue
Full Page	$250 per issue

Prices above are for Full Color advertisement. High resolution JPG or PDFs accepted.

Contact McKenzie Upright Brady,
mckenzie@uslawnsnc.com
for additional information or to secure your spot.

UPDATE YOUR INFO

Don't forget to keep your membership profile current. If you have any changes such as company, phone, address you should log into your member account and update it. If you have any issues with logging into your account email Betsy at info@bomagreatercharlotte.org

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